

Professional references

Interim management

One of our clients was threatened with insolvency as a result of fiscal problems and disputes over shareholding in the company. Once Mr. Jochen Mertens had taken over the interim management and adjusted the shareholding structure, he oversaw the conception and implementation of a financial reorganization strategy. Thanks to a detailed analysis of costs, the introduction of a financial controlling system and the opening up of new and lucrative markets, the company was restored to profitability.

Avoiding insolvency

Our client, a software developer and service provider, was facing insolvency due to unforeseen market changes. After optimizing the administration of the company, we were able to defuse the firm's financial crisis by restructuring debt and converting borrowed capital into company equity.

Acquiring investors

One of the partners in a metalworking company was planning a strategic re-orientation of his investment: his interest was to be taken over by an engineer or an investor. In consultation with the other shareholders, we were able to work out and implement a pro-active plan for contacting potential investors. wurde

Process optimization

The client firm had developed age-verification software to prevent minors from accessing certain internet sites. The shareholders asked us to assume the managerial duties so as to bring transparency to the company's finances, update the books, fulfill all tax obligations and identify potential cost savings.

Liquidations

The client company, which specialized in measuring the thickness of synthetic materials and metals, was on the brink of insolvency due to the bankruptcy of its corporate parent. The liquidation process involved such things as negotiating the subordination and partial write-off of creditor claims, as well the early payoff of long-term debt and the sale of company plant and equipment.

In another case, the German subsidiary of a British IT solutions provider was successfully wound up in a very short time thanks to our contacts and expertise on the international level.

The niche of another client company was the conception, planning and realization of communications solutions and associated advisory services, especially for major marketing events. Due to disputes among the shareholders, the company was dissolved and we were appointed as liquidators by the courts. After valuing the remaining assets and satisfying the creditors, we proceeded to assert legal claims for the restitution of improperly appropriated funds, and for damages arising from prohibited competitive activities.